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# BEFORE THE DEPARTMENT OF TRANSPORTATION WASHINGTON, D.C.

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Application of	)
VIRGIN AMERICA INC.	)
for a Certificate of Public Convenience and Necessity under 49 U.S.C. § 41102 to engage in interstate scheduled air transportation	) ) DOCKET OST-2005-23307 - 578 ) )

## SUPPLEMENT NO. 1 TO APPLICATION OF VIRGIN AMERICA INC.

Communications with respect to this document should be sent to:

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Counsel for VIRGIN AMERICA INC.

March 3, 2006

# BEFORE THE DEPARTMENT OF TRANSPORTATION WASHINGTON, D.C.

	)
Application of	)
	)
VIRGIN AMERICA INC.	)
	)
for a Certificate of Public Convenience	) DOCKET OST-2005-23307
and Necessity under 49 U.S.C. § 41102 to	) March 3, 2006
engage in interstate scheduled air	)
transportation	)
•	)

## SUPPLEMENT NO. 1 TO APPLICATION OF VIRGIN AMERICA INC.

Virgin America Inc. respectfully supplements its application, filed December 8, 2005 in the above-captioned docket, for a certificate of public convenience and necessity. As the Department is now aware, Donald J. Carty recently was named Chairman of Virgin America's Board. Accordingly, Virgin America would like to provide additional updates on the information contained in its application.

Additions to the Board of Directors (Exhibits 2 & 7). In early February investors in Virgin America named three new members of the Board of Directors and appointed Donald J. Carty as Chairman in lieu of Mark Lanigan, who remains on the Board. Brief biographical information is provided below, and resumes are provided in attached Exhibit 7a. The addition of these three directors does not alter the compliance information provided in sections l, m, o, p, and q of Exhibit 1 to the Application.

## Designated by VAI Partners

#### **Donald Carty**, Chairman

Mr. Carty, a dual U.S. and Canadian citizen, retired from AMR Corporation and American Airlines in April 2003 after 25 years of airline management experience at American (where he was Chairman, President, and Chief Executive Officer), Canadian Pacific Airlines (President and CEO), and Air Canada. In the United States, he serves on the Boards of Directors of Hawaiian Holdings, Inc. (which owns Hawaiian Airlines), Dell Inc., and Sears Holdings Corporation. In Canada, he was recently named Chairman of REGCO Holdings Inc. and Porter Airlines Inc. and also is a director of Placer Dome Inc., CHC Helicopter Corporation, and SolutionInc Limited. Among his philanthropic activities, he is Chairman of the Board of Big Brothers Big Sisters of America, and he is an Officer of the Order of Canada.

#### Paras Mehta

Mr. Mehta, a U.S. citizen, is a Principal of Black Canyon Capital LLC. His investment banking experience dates to 2001, after he engaged in Ph.D.-level studies in Economics at Massachusetts Institute of Technology.

Designated by Carola

#### David Whelan

Mr. Whelan, an Australian citizen, is Vice President of Corporate Development for Virgin USA, Inc. and was previously an investment banker for Goldman Sachs and Deutsche Bank. He is a Chartered Accountant and holds a Bachelor of Commerce and a Bachelor of Laws (Hons) from Bond University in Australia.

Additions to Managing Officers (Exhibits 2 & 7). Since the original application Virgin America has named a Chief Information Officer and a Director of Maintenance. Brief biographical information is provided below, and resumes are provided in attached Exhibit 7a. The addition of these two management personnel does not alter the compliance information provided in sections l, m, o, p, and q of Exhibit 1 to the Application.

#### William B. Maguire

Vice President and Chief Information Officer

Mr. Maguire joined Virgin America from Aspect Communications, where he also was Chief Information Officer, and his information technology career spans 29 years in the

U.S. Postal Service and at Amdahl Corporation and Legato Systems. He holds a B.S. in Criminal Justice from the University of Southern Mississippi.

#### **Thomas Andino**

Director of Maintenance

Mr. Andino, a U.S. citizen, has almost 18 years of aviation maintenance and maintenance management experience at Pan American, United, and JetBlue. He holds an Airframe and Powerplant certificate.

Investment by Don Carty in Virgin America (Exhibit 8). Virgin America has issued Donald Carty a total of 65,106 shares of restricted, Class A stock pursuant to a letter agreement and series of transaction agreements recently concluded (and submitted contemporaneously with a motion for confidential treatment); this stock fully vests over time. Thus, the current ownership structure of Virgin America is as follows:

Virgin America Ownership				
Class	To whom issued	Authorized	Issued Today	Outstanding At Final Closing
Preferred (v)	VAI Partners	4,887,105	643,134	4,887,105
A (v)	VAI Partners	16,454,802	160,784	1,221,777
A (v)	D. Carty	10,434,802	65,106	65,106
B (v)	Carola	2,036,347	94,111	1,862,486
C (nv)	(Warrants)	5,690,108	0	0
D (v)	F. Farrow	100	100	100
E (nv)	F. Reid	100	100	100
F (v)	M. Poole	100	100	100
G (nv)	(Management)	1,580,741	0	0

Change in Cyrus Investment Structure (Exhibit 9). Cyrus has advised Virgin America of adjustments in its funding of the airline's investment. On December 31, 2005, Cyrus Opportunities Master Fund, Ltd. was merged into Cyrus Opportunities Master Fund II, Ltd. ("Master Fund"). Thereafter, ownership of Cyrus New Joint

Structure I, LLC was transferred to CRS Fund, Ltd., a stand-alone Cayman Islands private investment fund owned entirely by a U.S. corporation.

In all other respects, the management and control of the Cyrus investment in Virgin America remains as described in Exhibit 9 of the original application. Cyrus New Joint Structure I, LLC and Cyrus New Joint Structure II, LLC, remain investors in VAI Partners LLC. Each is structured to permit control only by U.S. investment managers (as was done last year in the case of Hawaiian Airlines), and each is managed by Cyrus Capital Partners GP, LLC ("CCPGP"). Investments by CRS Fund and the Master Fund are both managed by Cyrus Capital Partners, LP, a Delaware limited partnership ("CCPLP") in which CCPGP is the general partner. Exhibit 9 to the original application included a chart characterizing the citizenship status of the ultimate Cyrus investors; an updated chart follows:

Cyrus Feeder Funds						
	U.S.	Persons		No	on-U.S.	Persons
	#	%	10% holders?	#	%	10% holders?
CRS Fund, Ltd.	l	100%	U.S. entity, 100%	0		
Cyrus Opportunities Fund II, L.P.	14	100%	US entity, 58% U.S. individual, 12%	-	-	none
Cyrus Opportunities Fund II, Ltd.	23	69%	US entity, 10% US entity, 10% Delaware LP, 15% US pension plan, 10%	7	31%	British LLP, 15%

Investments in VAI Partners and VAM Partners (Exhibit 9). The Black
Canyon fund and the two Cyrus funds continue to invest equally in VAI Partners LLC
and in that company's manager, VAM Partners LLC. In addition, Carty-Nickell
Investments, LLC ("CNI") has invested in VAI Partners LLC pursuant to the transaction

documents referred to above. CNI is a U.S. investment company established under the laws of Texas and wholly-owned and controlled by Donald J. Carty and Robert A. Nickell, also a U.S. citizen. Mr. Nickell is a Dallas-based independent investor who holds an airline transport pilot rating and bachelor's and master's degrees in finance from the University of North Texas, where he currently is a regent. The following table explains the current and anticipated final investments in VAI Partners LLC:

	Current		Final	
	Value	Units	Value	Units
BC Air Partners	\$4,718,544.00	401,950.48	\$41,927,611.00	2,882,555.36
Cyrus II	\$4,010,762.40	341,657.91	\$35,638,469.35	2,450,172.05
Cyrus I	\$707,781.60	60,292.57	\$6,289,141.65	432,383.30
CNI	\$562,712.00	47,935.00	\$5,000,000.00	343,754.25
VAM Partners	\$200.00	17.04	\$200.00	17.04
	\$9,437,288.00	851,853.00	\$88,855,422.00	6,108,882.00

#### Change in Virgin Group of Companies Investment Structure (Exhibit 10).

Virgin America has been advised that the ownership of Carola Holdings Limited by Virgin Group Investments Limited ("VGIL") has now been modified to insert several intermediate companies, all ultimately owned by VGIL. As of December 9, 2005, VGIL owns Carola through the following chain of 100%-owned subsidiaries: Bluebottle (No 3) Inc, 100% owner of Bluebottle Investments Inc, 100% owner of Bluebottle USA Holdings Inc, 100% owner of Bluebottle USA Mobile Inc, which in turn owns Carola. Each of these intermediate entities is a British Virgin Islands corporation that is managed by individuals who also act as directors and alternate directors for Carola, and all share the same corporate company secretary. As Carola's new owner, Bluebottle USA Mobile Inc is an entity subject to DOT reporting requirements (as described in Exhibit 2(g) to the application), and it has no information to report in respect of sections I, m, o, p, and q of Exhibit 2 to the Application.

Forecast fuel burn (Exhibits 12, 15.5). The operating projections and proposed schedule included with Virgin America's original application will require approximately 33.5 million gallons of fuel for the first forecast year of operations. Virgin America does not anticipate any problem in obtaining the necessary fuel and respectfully requests that the Department waive the requirement of 14 C.F.R. § 313.4 for an energy statement in respect of this application.

Typographical error in Exhibit 12. Virgin America has identified a typographical error (the erroneous reference to an A320 as an A319) that affected months 7 through 12 of its proposed schedule. Corrected pages for months 7 through 12 are attached.

<u>Certification</u>. The certification required pursuant to 14 C.F.R. § 204.3(v) is appended to this Supplement.

WHEREFORE, Virgin America Inc. respectfully supplements its December 8, 2005 application.

Respectfully submitted,

William C. Evans John R. Mietus, Jr.

DLA Piper Rudnick Gray Cary US LLP

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Counsel for VIRGIN AMERICA INC.

March 3, 2006

## DONALD J. CARTY RESUME

**EXPERIENCE:** 

Apr 2003- SERVICE ON THE BOARDS OF VARIOUS

present COMPANIES AND INSTITUTIONS

Mar 1987- AMR CORPORATION/ Dallas, TX

Apr 2003 AMERICAN AIRLINES

Chairman and Chief Executive Officer, AMR and American Airlines

(May 1998-Apr 2003)

President, American Airlines (Mar 1995-Apr 2002)

Executive Vice President, Finance & Planning (1988-Mar 1995)

Senior Vice President - Finance & Planning (1987-1988)

Mar 1985- CANADIAN PACIFIC AIRLINES Vancouver, BC

Mar 1987 President and Chief Executive Officer

1979-1985 AMERICAN AIRLINES Dallas, TX

Senior Vice President & Controller (1983-1985)

Vice President & Controller (1981-1983)

Vice President - Profit Improvement Programs (1980-1981)

Vice President - Operations Research & Information Systems Planning

(1979-1980)

1978-1979 AMERICANA HOTELS New York, NY

Senior Vice President - Finance

1973-1978 CELANESE CANADA Montreal, PQ

General Manager - Montcel Distributors

1971-1973 AIR CANADA Montreal, PQ

Manager - Capital Investments

EDUCATION:

1971 <u>Harvard Business School</u>

M.B.A.

1968 Queen's University, Ontario

B.A. (Hons) in Economics

# PARAS MEHTA RESUME

#### **EXPERIENCE:**

Sep 2004- BLACK CANYON CAPITAL LLC Los Angeles, CA

**present** Principal

Evaluation, execution and monitoring of direct private investments

across the capital structure.

Aug 2001- CREDIT SUISSE FIRST BOSTON Los Angeles, CA

Mar 2005 <u>Vice President, Investment Banking</u>

Associate, Investment Banking

EDUCATION:

2001 <u>Massachusetts Institute of Technology</u>

Ph.D. Candidate in Economics

National Science Foundation Graduate Fellow

1997 <u>Balliol College, Oxford University</u>

M.St. in Oriental Studies (1997)

M.St. with Distinction in Philosophy (1996)

Marshall Scholar

1994 Harvard College

A.B. summa cum laude in Mathematics

Phi Beta Kappa

# DAVID WHELAN RESUME

# EXPERIENCE:

1995

Jan 2004- present	VIRGIN USA, INC. Vice President, Corporate Development	New York, NY
Nov 2002- Dec 2004	VIRGIN MANAGEMENT LIMITED  Investment Manager	London, England
May 2000- May 2002	GOLDMAN SACHS & CO. Associate, Mergers & Acquisitions Group Associate, Mergers & Acquisitions and the Communications, Media & Technology Group	London, England Sydney, Australia
May 1997- Feb 2000	DEUTSCHE BANK Associate/Senior Mgr, Telecoms & Media Investment Banking	Sydney, Australia
Jan 1995- June 1997	PRICE WATERHOUSE Senior Accountant, Corporate Finance	Sydney, Australia
EDUCATION:		
1997	Institute of Chartered Accountants, Australia Chartered Accountant	

Bachelor of Laws (Hons), Corporate and Commercial

Bond University, Australia

Bachelor of Commerce

# WILLIAM MAGUIRE RESUME

## EXPERIENCE:

Feb 2006- present	VIRGIN AMERICA PROJECT  Vice President and Chief Information Officer	San Francisco, CA
2004-2006	ASPECT COMMUNICATIONS, INC. Senior Vice President and Chief Information Officer	San Jose, CA
2001-2003	LEGATO SYSTEMS, INC. Chief Information Officer	Mountain View, CA
2000-2001	AMDAHL CORPORATION Vice President Emerging Business Operations Interim CEO - TrustedAnswer venture Vice President Business Development & Strategies	Sunnyvale, CA
1977-2000	UNITED STATES POSTAL SERVICE  Manager Computer Operation Service Center (1997-2000)  Manager Technology Support (1993-1997)	San Mateo, CA Raleigh, NC
	Program Manager Data Operations (1991-1993) Liaison Officer Data Operations (1986-1991) Information Systems Specialist (1983-1986) Field Operations positions (1977-1983)	Washington, DC

## EDUCATION:

Potomac School of Law

Legal courses

Massachusetts Institute of Technology

Courses at the Center for Information Systems Research

<u>University of Southern Mississippi</u> B.S. in Criminal Justice (1975) 1975-77

Master's-level courses

# THOMAS ANDINO RESUME

# EXPERIENCE:

Jan 2006- present	VIRGIN AMERICA PROJECT Director of Maintenance	San Francisco, CA
Jun 2001- Dec 2005	JETBLUE AIRWAYS  Aircraft Maintenance Manager - JFK  (Mar-Dec 2005)	New York, NY
	Aircraft Maintenance Manager - West Coast (Jul 2003-Mar 2005)	Long Beach, CA
	Aircraft Maintenance Supervisor (Nov 2002-Jul 2003)	Long Beach, CA
	Aircraft Maintenance Technician (Jun 2001-Nov 2002)	New York, Long Beach, and Orlando
Jul 1990- Apr 2001	UNITED AIRLINES Aircraft Maintenance Technician	New York and San Francisco
Jun 1988- Jul 1990	PAN AMERICAN WORLD AIRWAYS Aircraft Mechanic/Welder	New York
Jun 1986- May 1988	B. GLAZER IRON WORKS Ironworker	New York
EDUCATION:		
	A&P Certificate	
1986	Aviation High School (New York)	

VIRGIN AMERICA Certificate Application EXHIBIT 12 Corrected Pages 7-12

FLIGHT SCHEDULE			Month 7
Aircraft A320 A319 Total	7 0 7	Total Fits 20 Total BH 112 7 AC Util 16 1	
A320 A320 A320	AAA AAA	888 888 888	6:20 6:20 6:20
A320 A320 A320 A320 A320	BBB BBB BBB BBB	AAA AAA AAA AAA	5:20 5:20 5:20 5:20 5:20
A320 A320 A320	AAA AAA AAA	000 000	6:10 6:10 6:10
A320 A320 A320	000 000	AAA AAA AAA	5:10 5:10 5:10
A320 A320 A320	888 888 888	DDD DDD DDD	4:50 4:50 4:50
A320 A320 A320	DDD DDD DDD	888 888 888	5:50 5:50 5:50

DOT Sched 12-2-05a Public Routes Page 7 of 12

FLIGHT S	CHEDULE		Month 8
Aircraft A320 9 A319 0 Total 9		Total Fits 24 Total BH 1332 AC Util 14.8	
Earlin		Doot	DU.
Equip	Orig	Dest	<u>BH</u>
A320 A320 A320 A320	AAA AAA AAA	BBB BBB BBB BBB	6:20 6:20 6:20 6:20
A320 A320 A320 A320	888 888 888 888	AAA AAA AAA	5:20 5:20 5:20 5:20
A320 A320 A320	AAA AAA AAA	000 000	6:10 6:10 6:10
A320 A320 A320	000 000	AAA AAA AAA	5:10 5:10 5:10
A320 A320 A320	888 888 888	DDD DDD DDD	4:50 4:50 4:50
A320 A320 A320	DDD DDD DDD	BBB BBB BBB	5:50 5:50 5:50
A320 A320	DDD DDD	CCC	5:30 5:30
A320 A320	ccc	DDD DDD	4:45 4:45

DOT Sched 12-2-05a Public Routes Page 8 of 12

FLIGHT	SCHEDULE		Month 9
Aircraft A320 A319 Total	11 0 11	Total Fit Total BI AC Ut	1 164.3
A320 A320 A320 A320	AAA AAA AAA	888 888 888 888	6:20 6:20 6:20 6:20
A320 A320 A320 A320	BBB BBB BBB BBB	AAA AAA AAA	5:20 5:20 5:20 5:20
A320 A320 A320	AAA AAA AAA	000 000	6:10 6:10 6:10
A320 A320 A320	000 000	AAA AAA	5:10 5:10 5:10
A320 A320 A320	BBB BBB BBB	DDD DDD DDD	4:50 4:50 4:50
A320 A320 A320	DDD DDD DDD	BBB BBB BBB	5:50 5:50 5:50
A320 A320 A320	DDD DDD DDD	000 000	5:30 5:30 5:30
A320 A320 A320	000 000	DDD DDD DDD	4:45 4:45 4:45
A320 A320	AAA AAA	FFF FFF	5:40 5:40
A320 A320	FFF FFF	AAA AAA	4:45 4:45

DOT Sched 12-2-05a Public Routes Page 9 of 12

FLIGHT SCHEDULE		Month 10	
Aircraft A320 A319 Total	12 1 13	Total Fit Total BI AC Ut	1 184.3 ii 14.2
Equip	<u>Orig</u>	Dest	<u>BH</u>
A320 A320 A320 A320	AAA AAA AAA	888 888 888 888	6.20 6:20 6:20 6:20
A320 A320 A320 A320	888 888 888	AAA AAA AAA	5:20 5:20 5:20 5:20
A320 A320 A320	AAA AAA AAA	000 000	6:10 6:10 6:10
A320 A320 A320	000 000	AAA AAA AAA	5:10 5:10 5:10
A320 A320 A320	888 888 888	DDD DDD	4:50 4:50 4:50
A320 A320 A320	DDD DDD DDD	888 888 888	5:50 5:50 5:50
A320 A320 A320	DDD DDD DDD	000 000	5:30 5:30 5:30
A320 A320 A320	CCC CCC	DDD DDD DDD	4:45 4:45 4:45
A320 A320	AAA AAA	FFF FFF	5:40 5:40
A320 A320	FFF FFF	AAA AAA	4:45 4:45
A319 A320	FFF FFF	DDD DDD	4:40 4:40
A320 A319	DDD DDD	FFF FFF	5:20 5:20

DOT Sched 12-2-05a Public Routes Page 10 of 12

FLIGHT S	CHEDULE	Month 11	
Aircraft A320 14 A319 2 Total 16		Total Fits 40 Total BH 218.9 AC Util 13.7	
Equip	Orig	Dest	ВН
A320 A320 A320 A320	AAA AAA AAA	888 888 888	6:20 6:20 6:20 6:20
A320 A320 A320 A320	888 888 888 888	AAA AAA AAA	5:20 5:20 5:20 5:20
A320 A320 A320	AAA AAA	000 000	6:10 6:10 6:10
A320 A320 A320	000 000	AAA AAA AAA	5:10 5:10 5:10
A320 A320 A320	BBB BBB BBB	DDD DDD DDD	4:50 4:50 4:50
A320 A320 A320	DDD DDD DDD	888 888 888	5:50 5:50 5:50
A320 A320 A320	DDD DDD DDD	000 000	5:30 5:30 5:30
A320 A320 A320	000 000	DDD DDD DDD	4:45 4:45 4:45
A320 A320	AAA AAA	FFF FFF	5:40 5:40
A320 A320	FFF FFF	AAA AAA	4:45 4:45
A320 A320	FFF FFF	DDD DDD	4:40 4:40
A320 A320	DDD DDD	FFF FFF	5:20 5:20
A320	AAA	GGG	5:40
A320	GGG	AAA	4:50
A319 A319	EEE EEE	BBB BBB	6:35 6:35
A319 A319	BBB BBB	EEE EEE	5:30 5:30

DOT Sched 12-2-05a Public Routes Page 11 of 12

FLIGHT SCHEDULE		Month 12	
Aircraft A320 A319 Total	15 2 17	Total Fits 42 Total BH 229.4 AC Util 13.5	
Equip	Orig	Dest	ВН
A320 A320 A320 A320	AAA AAA AAA	888 888 888 888	6:20 6:20 6:20 6:20
A320 A320 A320 A320	888 888 888	AAA AAA AAA	5:20 5:20 5:20 5:20
A320 A320 A320	AAA AAA AAA	000 000	6:10 6:10 6:10
A320	000	AAA	5:10
A320	000	AAA	5:10
A320	000	AAA	5:10
A320	888	DDD	4.50
A320	888	DDD	4:50
A320	888	DDD	4:50
A320	DDD	BBB	5:50
A320	DDD	BBB	5:50
A320	DDD	BBB	5:50
A320 A320 A320	000 000 000	000 000	5:30 5:30 5:30
A320 A320 A320	000 000	DDD DDD DDD	4.45 4.45 4:45
A320	AAA	FFF	5:40
A320	AAA	FFF	5:40
A320	FFF	AAA	4:45
A320	FFF	AAA	4:45
A320	FFF	DDD	4:40
A320	FFF	DDD	4:40
A320	DDD	FFF	5:20
A320	DDD	FFF	5:20
A320	AAA	GGG	5:40
A320	AAA	GGG	5:40
A320	GGG	AAA	4:50
A320	GGG	AAA	4:50
A319	EEE	BBB	6 35
A319	EEE	BBB	6 35
A319	BBB	EEE	5:30
A319	BBB	EEE	5:30

DOT Sched 12-2-05a Public Routes Page 12 of 12

#### **CERTIFICATION**

Pursuant to title 18, United States Code, section 1001, I, David H. Pflieger, Jr., in my individual capacity and as the authorized representative of the applicant, Virgin America Inc. have not in any manner knowingly and willfully falsified, concealed or covered up any material fact or made any false, fictitious, or fraudulent statement or knowingly used any documents which contain such statements in connection with the preparation, filing or prosecution of the application. I understand that an individual who is found to have violated the provisions of 18 U.S.C. section 1001 shall be fined not more than \$10,000 or imprisoned not more than five years, or both.

David H. Pflieger, **∤**r.

Acting General Counsel Virgin America Inc.

Dated: 3/3/2006

#### CERTIFICATE OF SERVICE

I hereby certify that I have, this third day of March, 2006, caused the attached Supplement No. 1 to Application of Virgin America Inc. to be served by e-mail on the following persons:

mcorneli@panynj.gov; rbkeiner@crowell.com; lhalloway@crowell.com; carl.nelson@aa.com; jerry.anker@alpa.org; russell.bailey@alpa.org; recohn@hhlaw.com; sascha.vanderbellen@hhlaw.com; ejames@jamhoff.com; mchopra@jamhoff.com; jptgilmore@hotmail.com; larryw@ttd.org; bruce.rabinovitz@wilmerhale.com; david.heffernan@wilmerhale.com; ralston@airgumbo.com; dshort@fedex.com; prizzi@omm.com; youngj@gtlaw.com; brein@wrf.com; megan.rosia@nwa.com; efaberman@wrf.com; msinick@ssd.com; esauer@ssd.com; info@airlineinfo.com

John R. Mietus, Jr.